# Blue Sun Energy

IN PARTNERSHIP WITH BRIDGING **TECHNOLOGY SOLUTIONS (PTY) LTD** (TA FREEPOWER)





## Your Trusted Partner in Sustainable Power

Blue Sun Energy Solutions has 15+ years of experience delivering scalable solar hybrid systems across Southern Africa — reducing grid purchased power costs and power security to businesses of all sizes.

## 15+ Years

### **INDUSTRY EXPERIENCE**

We've built solar hybrid systems for corporations, lodges, government departments, and municipalities since 2009.



## **1200+ Sites** MANAGED SOLAR HYBRID LOCATIONS

From remote off-grid installations to large commercial projects, we support energy operations across Southern Africa.



## SYSTEM RANGE

50kW to 2MW scalable hybrid systems

For C&I sites, remote operations, and large-scale facilities.

# **Reliable, Scalable, Smart Energy Solutions**

We offer flexible, high-efficiency systems built with toptier battery and inverter tech-engineered to meet the demands of Southern Africa's energy landscape.

02. **SUPPLIER SUPPORT** Full Range of Local Technical Support and warrantees for all our products installed. Ensuring operations disruptions are minimized and your capital is working for you

## **ENERGY CONTROL**

03.

From Solar Power Performance to Battery management, all our systems are under permanent monitoring Our Apex EMS seamlessly manages solar, grid, BESS & generator input/output.

## **Complete Hybrid Power Solutions – Built to Scale**

From 50kW to 2MW, our solar hybrid systems are tailored for commercial and industrial applications, remote operations, and large-scale facilities. Flexible, efficient, and future-ready.

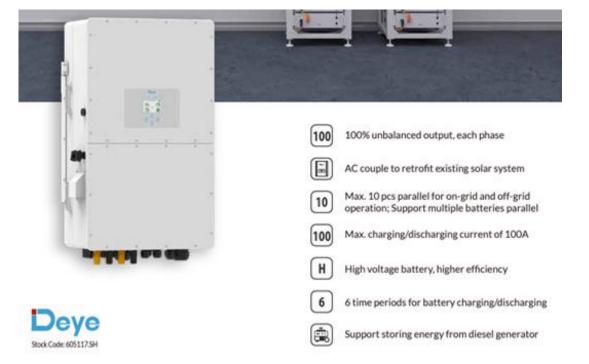
### **MID-SIZED SYSTEMS USING DEYE 50KW INVERTER SYSTEM**

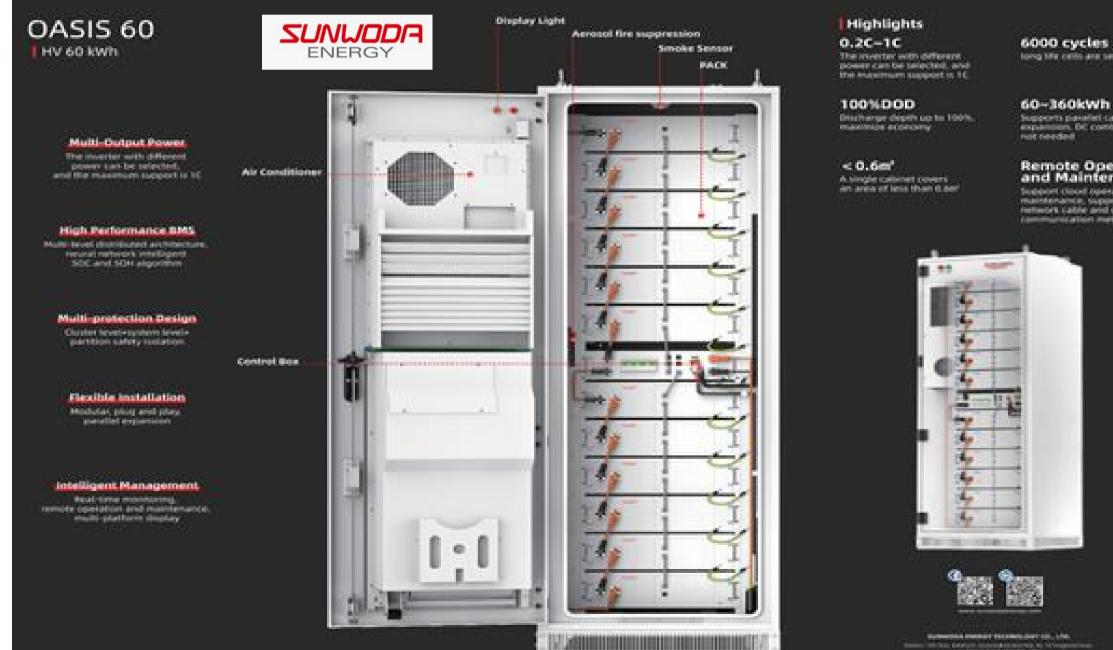
- Power Range: 50kW-300kW
- Battery: Sunwoda ESS60 (370kWh) or Oasis Flex (up to 430kWh)
- Max Configuration: 6 x ESS60 units
- Ideal for: factories, Lodges off-grid setups

### WHO IT'S FOR

- workshops
- farms
- hospitals
- tourism sites
- Mining support operations
- Educational campuses in offgrid areas

- Medium-scale factories and
- Agricultural facilities and
- Health clinics and rural
- Remote lodges and eco-



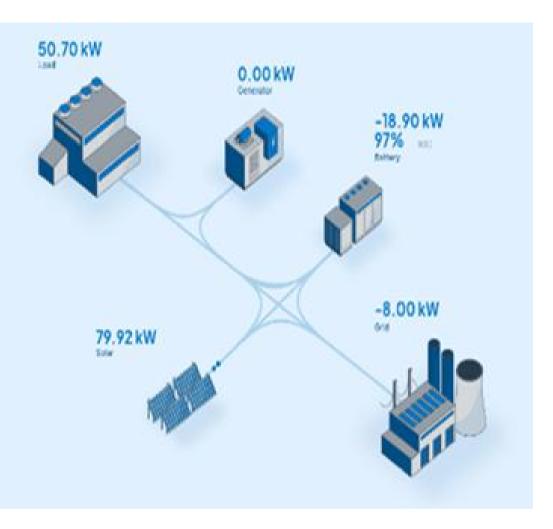


long the cells are selected.

60-360kWh Supports pakellel capacity expansion, OC conteiner is not needed

Remote Operation and Maintenance

Support cloud operation and maintenance, support with, retrotes cable and other communication methods



### ΛΡΕΧ Microgrid Controller

The APEX MCS 02 Microgrid family of controllers are designed for use in demanding on and offgrid power management applications. They are designed to manage and control the elements of a microgrid according to the site requirements, grid rules and available power sources. They can move between modes while in operation optimized for backup today. PV self consumption tomorrow and tariff arbitrage after that.

These high-capacity systems are built for ensuring continuous operations, energy arbitrage, TOU peak demand savings and increased solar consumption – with intelligent control, robust design, and expandable architecture.

### **LARGE-SCALE SYSTEMS MEGAREVO PCS SYSTEM**

- Power Range: 500kW-2MW
- Inverter: 250kW Megarevo PCS + Sungrow Grid Tie Inverters
- Battery: ESS60 (370kWh), Oasis Flex (430kWh), or 215kWh water-cooled cabinets (coming soon)
- Max Configuration: 4 x Megarevo PCS with Grid Tie
- Installation: Indoor/outdoor, IP65-rated, server rack or containerized
- High-voltage and fully scalable for mission-critical applications

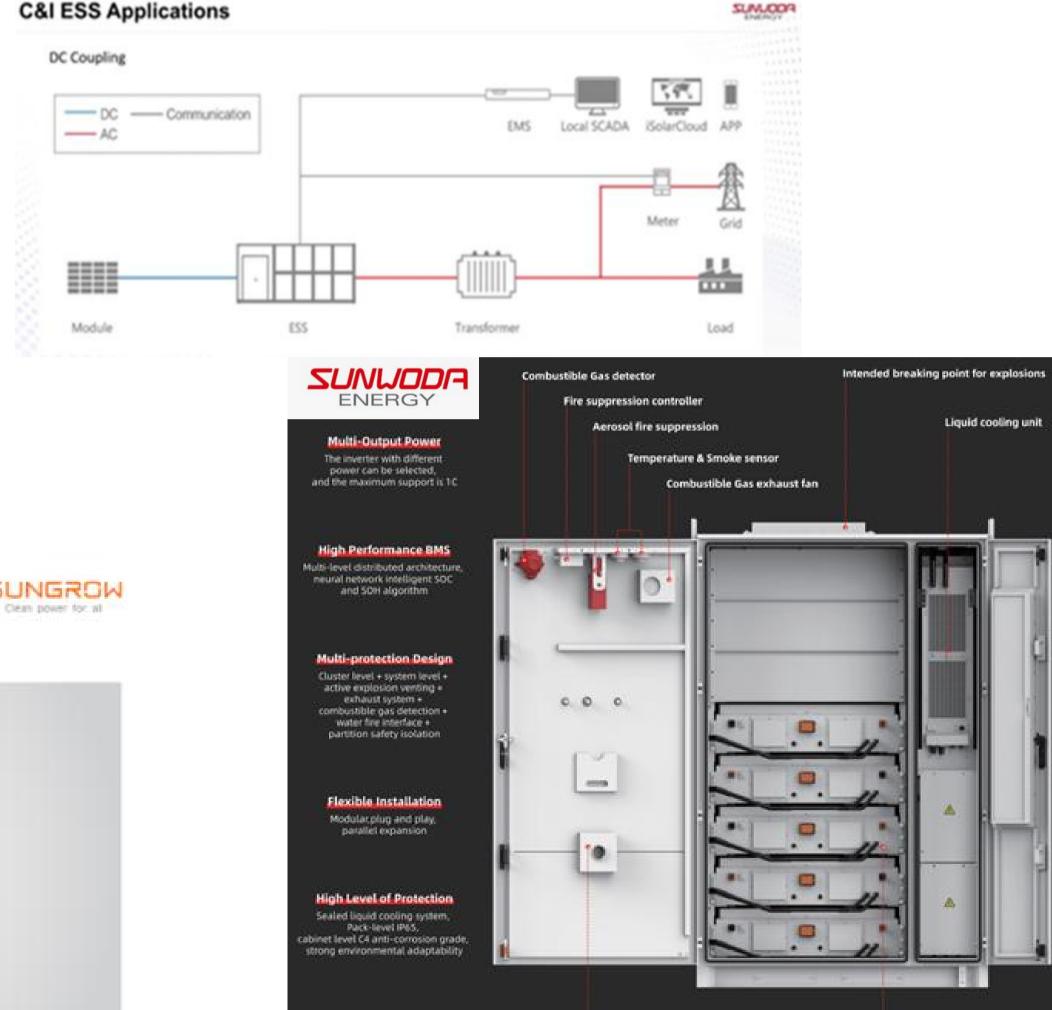
### WHO IT'S FOR

- telecoms)

• Manufacturing plants & processing facilities • TOU Power Tariff Users Power Factor Correction • Industrial parks & warehouses • Large-scale farms or agroindustrial operations • Municipal infrastructure (e.g. water treatment, civic buildings) • Data Centers and IT Hubs • Mission-critical remote operations (e.g. mining,



#### **C&I ESS Applications**



#### SG110CX Premium

Multi-MPPT String Inverter for 1000 Vdc System

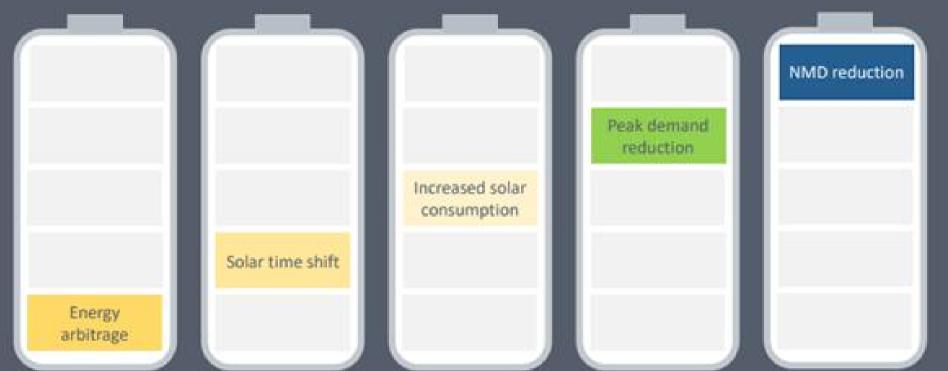




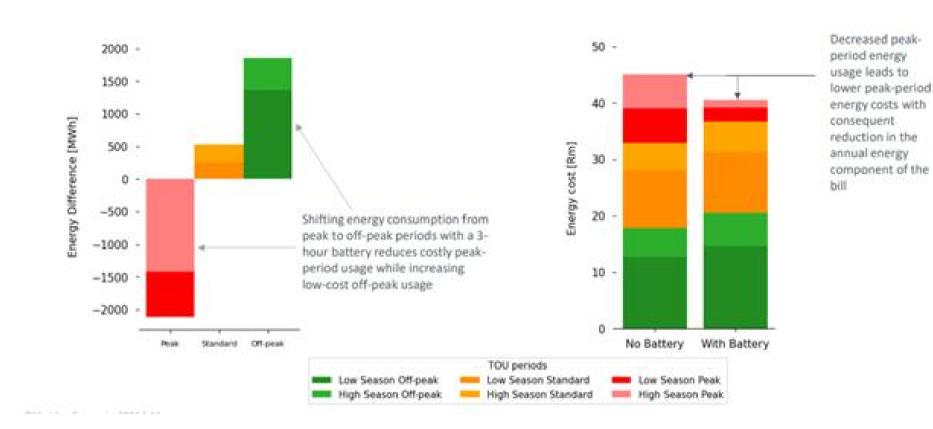
Water fire suppression interface

PACK

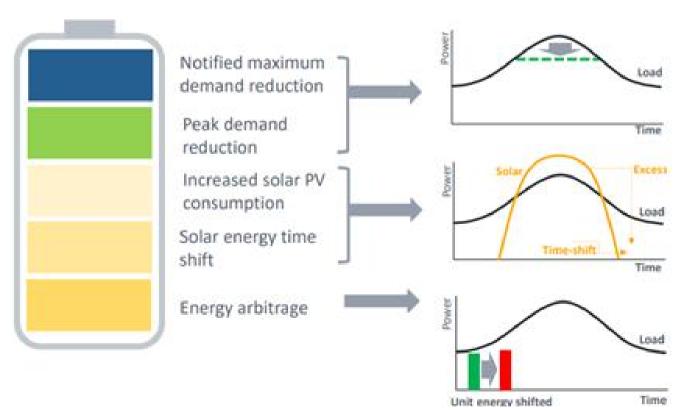
## The mechanisms by which batteries create value



### ENERGY COST SAVINGS THROUGH TIME-OF-USE ARBITRAGE OVER THE YEAR, THE CHANGE IN GRID-CONSUMPTION TIMING GENERATES SIGNIFICANT SAVINGS



### VALUE STREAMS: REDUCING GRID-PURCHASED POWER COSTS



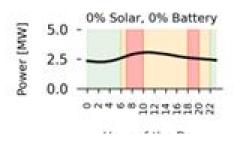
Batteries can be used to clip peak demands, resulting in a reduction in demand charges and potentially capacity charges (if the user is prepared to reduce their NMD).

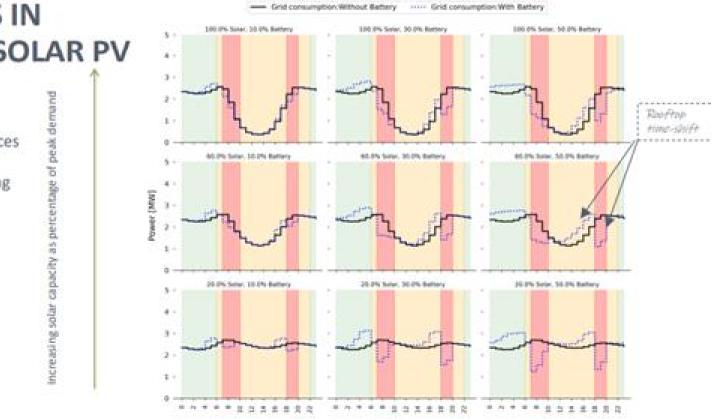
The battery enables solar PV to be shifted to peak ToU periods. It also enables excess solar PV to be captured, increasing self consumption.

The battery enables energy arbitrage, charging during cheaper off-peak periods and discharging during peak ToU periods when energy rates are highest.

### **BATTERY WORKS IN** CONCERT WITH SOLAR PV

Increasing battery capacity reduces grid energy consumed during morning and evening peak pricing periods, while higher solar penetration decreases mid-day (standard period) grid reliance





## Services

**CUSTOM SOLAR HYBRID DESIGN** (50KW -2MW)

**SCALABLE ENERGY SOLUTIONS** 

**ENERGY AUDITS & CONSULTATIONS** 

**SOLAR FINANCE OFFERINGS** 

**ONGOING SITE MONITORING &** MAINTENANCE

## Projects

**1200+ SOLAR HYBRID SITES ACROSS SOUTHERN AFRICA** 

**CORPORATE + OFF-GRID APPLICATIONS** 

**HIGH-VOLTAGE BESS INSTALLATIONS** 

**GOVERNMENT & COMMERCIAL CLIENTS** 



## **Gallery Slide**





### **COMPACT AND SAFE**

With built in fire suppression, HVAC and Battery Monitoring



### **BUILT TO PERFORM**

Installed by our professional team and all systems under remote monitoring

## Why Choose Us?

- Free consultations & site assessments
- Full turnkey system design & support
- Scalable solar hybrid solutions (50kW-2MW)
- Solar Financing Available
- Long-term technical partnership & monitoring



## Let's Build Your Energy Future.

Partner with Blue Sun Energy Solutions for scalable, reliable hybrid systems tailored to your power needs. From remote lodges to large-scale industrial operations — we deliver energy cost savings and security , built to last.

## **Contact Us**

### SERVING CLIENTS ACROSS SOUTHERN AFRICA

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